



Pricing Guidelines

(Effective 9/22/05)

Clothing, Shoes, and Accessories

	basic/discount	chain/brand	premium	designer
BOTTOMS				
Dress slacks	5.00-8.00	7.00-10.00	9.00-12.00	12.00+
Jeans	4.00-6.00	6.00-8.00	7.00-11.00	11.00+
Capris	2.00-3.00	2.00-5.00	4.00-8.00	9.00+
Leggings	2.00-3.00	3.00-4.00	4.00-5.00	6.00+
Overalls/skirt-alls	3.00-5.00	4.00-6.00	6.00-8.00	9.00+
Pants	3.00-5.00	4.00-7.00	6.00-8.00	9.00+
Shorts	4.00-5.00	4.00-6.00	6.00-8.00	9.00+
Skirts/Skortis	4.00-5.00	4.00-6.00	6.00-7.00	9.00+
Sweatpants	3.00-4.00	4.00-6.00	6.00-8.00	8.00+
DRESSES				
Dresses	6.00-7.00	6.00-9.00	9.00-17.00	18.00+
Jumpers	4.00-6.00	5.00-8.00	6.00-11.00	11.00+
Slips	2.00	3.00	4.00-6.00	8.00
Sundresses	4.00-6.00	5.00-8.00	6.00-9.00	10.00+
TOPS				
Souvenir/logo sweatshirts	3.00	N/A	N/A	N/A
Souvenir/logo t-shirts	1.00	N/A	N/A	N/A
Sweaters- pullover and cardigan	4.00-6.00	5.00-8.00	7.00-15.00	18.00+
Sweatshirts	2.00-4.00	4.00-7.00	6.00-9.00	10.00+
Top (polo/rugby/tee/short or long sleeve)	2.00-4.00	3.00-6.00	5.00-8.00	9.00+
Turtlenecks	2.00-4.00	3.00-5.00	4.00-7.00	7.00+
OUTERWEAR				

Dress	8.00-12.00	10.00-14.00	12.00-25.00	35.00+
Athletic/Track suits	5.00—7.00	8.00-10.00	10.00—12.00	12.00+
Windbreaker	4.00-6.00	5.00-7.00	8.00-10.00	11.00+
Winter jacket	6.00-8.00	7.00-12.00	9.00-19.00	20.00+
Snowpants	4.00	6.00	8.00	10.00+
Snowsuits	8.00-12.00	12.00-16.00	15.00-25.00	30.00+
Polar fleece	4.00-6.00	5.00-8.00	8.00-15.00	15.00+
Raincoats (Lined add \$3)	4.00-6.00	6.00-12.00	12.00-15.00	15.00+
Denim jackets	3.00-6.00	5.00-8.00	7.00-14.00	15.00+
Vests (Outerwear)	3.00-5.00	4.00-6.00	6.00-10.00	10.00+
Fleece/Pram suits (Add \$2 for matching hats & mittens)	4.00-8.00			
MISC INFANT CLOTHING				
Baby gowns/layettes	2.00-3.00	4.00		
Bibs	1.00			
2 pc top/diaper cover set	4.00-5.00	7.00		
Diapers - disposable	.50			
Diapers – swimmers	1.00			
Diaper – gauze	.25			
Diaper – flannel	1.00			
Diaper wraps – rubber	.50			
Diaper wraps – vinyl	1.00			
Diaper wraps – cloth	4.00			
Diaper wraps – wool	9.00			
Onesies – short sleeve	1.50 – 2.50	3.00 – 4.00	5.00 – 8.00	9.00+
Onesies – long sleeve	1.75 – 3.00	3.00 – 4.00	5.00 – 8.00	9.00+
Onesies – turtle neck	2.00 – 3.00	3.00 – 4.00	5.00 – 8.00	9.00+
MISC. CLOTHING/ACCESSORIES				
Belts	1.00-3.00			
Costumes/Dress-Up	4.00-5.00	6.00-9.00		
Gloves/Mittens	1.00	1.50-2.00	2.00-3.00	4.00+
Hats and Caps	1.00			

Hats – summer/winter	1.00-3.00			
Headbands	1.00			
Pajamas/Long johns	4.00			5.00+
Playsuits/Jumpsuits	3.00-5.00	4.00-6.00	5.00-9.00	10.00+
Purses	1.00-2.00	3.00-5.00		

MISC. CLOTHING/ACCESSORIES	basic/discount	chain/brand	premium	designer
Rompers (short)	3.00-5.00	4.00-7.00	6.00-8.00	9.00+
Scarf	1.00	1.00-2.00	1.00-3.00	4.00+
Socks	.50	1.00	2.00	3.00+
Sunglasses	1.00-2.00			
Swim Suits - girls	3.00-4.50	4.00-6.00	6.00-8.00	9.00+
Swim Trunks - boys	2.00-3.50	4.00-5.00	6.00-7.00	8.00+
Tights	1.00	1.00-2.00	1.00-3.00	3.00+
Training Pants	1.00-2.50			
Undershirts	1.00-2.00			
SHOES				
Dress shoes	3.00-4.00	5.00-7.00	8.00-10.00	13.00+
Sneakers	2.00-3.00	4.00-7.00	7.00-10.00	11.00+
Boots (snow)	2.00-3.00	4.00-7.00	7.00-11.00	13.00+
Boots (hiking)	3.00-5.00	5.00-8.00	9.00-12.00	18.00+
Sandals	2.00-3.00	4.00-7.00	7.00-9.00	10.00+
Oxfords/clogs/loafers	3.00-5.00	5.00-8.00	9.00-12.00	14.00+
Slippers	1.00-3.00			
Jellies	1.00	2.00-3.00		
Baby/infant booties	1.00-4.00			
Pool shoes	1.00-3.00	4.00+		
MATERNITY (Seasonal only at each sale)	(Pricing depends on name brand, condition & quality)			
Maternity BOTTOMS				
Capri	6.00-7.00	7.00-9.00	9.00-15.00	15.00+
Khaki	7.00-9.00	9.00-15.00	15.00-20.00	20.00+
Skirts	6.00-7.00	7.00-9.00	9.00-15.00	15.00+
Shorts	4.00-5.00	6.00-9.00	10.00-15.00	15.00+

Jeans	7.00-9.00	9.00-15.00	15.00-20.00	20.00+
Knit	5.00-6.00	7.00-10.00	10.00-15.00	15.00+
Overalls	8.00-10.00	10.00-15.00	15.00-20.00	20.00+
Maternity TOPS				
Long sleeve - knit	6.00-8.00	8.00-11.00	12.00-15.00	15.00+
Long sleeve - cotton	6.00-8.00	9.00-11.00	12.00-15.00	15.00+
Long sleeve - denim	7.00-9.00	11.00-14.00	15.00-20.00	20.00+
Long sleeve – button	7.00-8.00	7.00-11.00	11.00-14.00	15.00+
Short sleeve - knit	5.00-6.00	6.00-10.00	11.00-15.00	15.00+
Short sleeve – cotton/denim/button	5.00-6.00	7.00-9.00	9.00-11.00	12.00+
Sweaters	8.00-9.00	9.00-11.00	11.00-15.00	15.00+
Tank tops	3.00-4.00	5.00-6.00	7.00-8.00	9.00+
T-shirts	4.00-5.00	6.00-7.00	9.00-10.00	10.00+
Maternity DRESSES				
Short Sleeve	9.00-11.00	11.00-24.00	23.00-38.00	40.00
Long sleeve	11.00-13.00	13.00-28.00	28.00-48.00	50.00+
Jumper	9.00-11.00	11.00-24.00	23.00-38.00	40.00
Maternity SUITS				
Pant suits	11.00-13.00	13.00-28.00	28.00-48.00	50.00+
Skirt suits	11.00-13.00	13.00-28.00	28.00-48.00	50.00+
Maternity MISC.				
Swimsuits	8.00-10.00	10.00-12.00	12.00-15.00	15.00+
Nightgowns	4.00-5.00	5.00-7.00	7.00-10.00	10.00+
Nursing/maternity bras	4.00-5.00	6.00-10.00	10.00-12.00	12.00+

Baby/Newborn Gear & Equipment		
	basic	premium
BATHING		
Bath tub	2.00-4.00	
Bath tub seats	4.00	
Bath sponge	.50-1.00	
Bathtub faucet covers	1.00-2.00	
Bath tub thermometers	1.00-3.00	
Bath tub shower attachment	3.00	
Hooded towels	1.50-2.00	4.00+
Kids step stool (no potty chair)	2.00-5.00	5.00+
Play/activity mats	4.00-10.00	
Washcloths	.50 each	
BEDDING/LINEN/CRIB SETS		
Bed rails	5.00-12.00	
Comforter, bumper, sheet - 3 pc	15.00+	
Comforter, bumper, sheet, skirt – 4 pc	20.00+	
Comforter, 5-7 piece set- bumper, sheet, skirt, diaper stacker, mobile and more	30.00+	
Comforter - toddler (not a set)	9.00-12.00	12.00-15.00
Comforter – twin/full (not a set)	7.00-12.00	9.00-20.00
Crib bumper, skirt or blanket	4.00-6.00	7.00-12.00
Curtains	4.00-10.00	
Head protectors	2.00-4.00	
Pillows (all kinds)	2.00-6.00	
Receiving blankets	1.50-3.00	
Sheets - crib	1.50-2.00	
Sheets - new	3.00	
Sheets – twin/full/queen (no comforter)	5.00-9.00	8.00-15.00
Sleeping bags	8.00-10.00	10.00+
Toddler sets (3-4 pieces)	6.00-10.00	8.00-12.00
DIAPERING/TOILET TRAINING		
Bedwetting alarm	4.00	
Changing pads	2.00-4.00	
Changing table caddy	1.00-2.00	
Diaper depot	8.00-9.00	
Diaper genie	10.00	
Diaper genie refill	2.00	
Diaper pail	3.00-9.00	
Diaper wipe warmers		10.00-12.00

Diaper wipe caddy	1.50-2.00	
Diaper stacker	3.00-4.00	5.00-8.00
Potty chairs	4.00-8.00	7.00-10.00
Potty locks	1.50-3.00	
Potty seats	2.00-3.00	
Soft diaper wipe warmers	4.00-5.00	
BABY EQUIPMENT		
High chairs	15.00-25.00	30.00+
Booster/high chair seat	3.00-8.00	
Baby swing – wind-up	18.00-24.00	
Baby swing – battery-operated	20.00-60.00	
Exersaucers	25.00-45.00	
Port-a-Cribs & Playpens	15.00-90.00	
Strollers – Umbrella	5.00-12.00	
Strollers- Full size (single)	12.00-60.00	
Strollers – Double (sit or stand)	50.00-90.00	
Strollers – Travel systems	90.00+	
EQUIPMENT ACCESSORIES		
Play yard/crib netting	1.50-3.00	
Snack tray for cars	3.00-5.00	
Stroller netting/covers	2.00-4.00	
Stroller weather shields	4.00-6.00	
Stair/banister netting (min 6 feet)	4.00	
Stroller accessory car	3.00	
Stroller cup holders	2.00-3.00	
FEEDING/NURSING		
Bottles (plastic)	.50	
Bottles (fancy plastic)	.75	
Bottles (glass)	1.00	
Cups	.50-2.00	
Dishes (individual)	1.00-2.00	
Dishes (set w/utensils)	3.00-4.50	
Placemats	1.00-2.00	
Plastic bottle liners (new)	2.00-3.00	
Nursing pillows	5.00-15.00	
Utensils (prepare as set in a bag)	1.00	2.50
SAFETY ITEMS		
All purpose latches	1.00-2.00	
Appliance latches	1.00	
Baby view mirror (for car)	1.50-3.00	
Bar style car sun shades	1.50-2.00	
Car seat organizer	1.00-3.00	

Car sunshade	1.00-3.00	
Corner cushions	1.00-2.00	
Door knob covers	1.00-1.50	
Door stops	1.50-2.00	
Drawer and cabinet latches	1.00-3.00	
Baby monitors	8.00-15.00	
Baby soother (with vibrator/sounds)	4.00-6.00	
Boo-boo bunny	1.00	
Crib tape players	3.50-7.00	
Electronic thermometer	7.00-12.00	
Expandable table edge bumpers	5.00	
Fireplace bumper guard	3.00-5.00	
Furniture wall straps	1.50-2.00	
Humidifiers	10.00-12.00	
Humidifier filters	1.50	
Light switch cover	1.00-4.00	
Medicine – spoons/syringes, etc	1.00-2.00	
Nail clippers	1.00-3.00	
Nasal aspirator	1.00-2.00	
Night light	1.00-3.00	
Outlet covers	1.00-2.00	
Outlet plugs	1.00-2.00	
Outlet safety switch plates	1.00-2.00	
Over locks	2.00	
Pacifier keepers	1.00-2.00	
Pacifiers	1.00-2.00	
Safety mixed parts	2.00-4.00	
Safety starter kits	2.00-3.00	
Seat belt adjustor strap	1.00	
Seat belt adjustors	3.00	
Shopping cart handle covers	1.00-2.00	
Shopping cart seat pad & harness	3.00-8.00	
Small object testers	1.00	
Stove guard	6.00	
Thermometer	1.00	
Toddler harness/leash	1.00-3.00	
TV/VCR guard	2.00-3.00	
Vaporizers	3.00-6.00	
Window cord wind-ups	1.00	

Toys & Electronic Learning	Basic	Premium
BOOKS		
Golden books – large	1.50	
Golden books – medium	1.00-1.25	
Golden books – small	.25-.50	
Board books (depending on size)	.50 – 3.00	

Educational	1.50 – 3.00	
Soft backs	.50-100	
Hardbacks	1.00-5.00	
Books with sounds	2.50-4.00	
Books with toys	2.00-6.00	
Reference (big books)	2.00-6.00	
Cloth books	2.00-4.00	
Busy books	4.00-4.50	
Pop-up books – small	1.00	
Pop-up books – large	2.00-4.00	
PUZZLES		
Boxed	1.00-3.00	4.00
Cardboard – small	.50	
Cardboard – medium	.75	
Cardboard – large	1.00	
Cardboard - premium	2.00	
Discovery Toys - progressive puzzles	5.00	
Discovery Toys - large phonic puzzle	7.00	
Foam	2.00-3.00	
Floor	3.00-5.00	
Wooden – peg tiny	2.00	
Wooden – peg small/medium	4.50 – 6.00	
Wooden – peg large	5.00-8.00	
VIDEOS		
Disney classic	10.00	
Disney movie (other)	8.00	
Full length movies	6.00-8.00	
Barney, Sesame, etc	4.00-5.00	
Disney Sing Along	4.00	
Generic	1.00	
MISC .		
Hiking Backpacks	15.00-30.00	30.00+
School/Simple Backpacks	1.50-7.00	
Lunchbox	2.00-3.00	
Thermos	.50-1.00	
TOYS		
Beanie Babies – Teenies	1.00-2.00	
Beanie Babies – Regular	3.00-4.00	
Beanie Babies – Buddies	5.00-7.00	
Dolls	1.50-9.00	
Doll accessories in a bag	2.00-6.00	

Stuffed animals – Tiny to small	.25-2.00	
Stuffed animals – Large	3.00-6.00	
Stuffed animals - electronic	6.00-8.00	
TODDLER TOYS		
Piano	3.00-6.00	
Shape sorters	3.00-5.00	
Pull toys	3.00-6.00	
Play phone	2.00-5.00	
Little People sets (FP, little tikes, etc.)	10.00-30.00	
Cash registers	4.00-10.00	
CARS, TRUCKS & HERO FIGURES		
Cars (small-large and brand name)	3.00-15.00	
Trucks (small-large and brand name)	3.00-20.00	
Hero/Action Figures	4.00-6.00	
ARTS AND CRAFTS		
Play-Doh sets	5.00	
Crayola art desk	6.50	
Craft sets (complete)	3.00-5.00	
V-Tech toys (approx. 1/2 retail)	10.00-50.00	
GAMES		
Memory games (retail range \$4-6)	2.00	
Youth (retail range \$7-10)	3.00-5.00	
Motorized game (retail range \$16-20)	6.00-10.00	
Sophisticated game (retail range \$21-28)	8.50-15.00	
LARGE TOYS & OUTDOOR EQUIPMENT		
Rule of thumb is half retail but in the case of outdoor play equipment, prices should run 60-70% retail. If there is any question concerning the price, look up the product on the internet and see what the suggested retail price is or visit your local toy stores. Pricing is should also be based on condition. When in doubt, we can price at receiving.		
Fisher Price Free Spirit Trike	12.00-15.00	
Fisher Price Grow to Pro Basketball	17.00-20.00	
Fisher Price Intelli-Table (generally retails for \$75)	30.00-40.00	
Fisher Price Rescue Hero Electronic Robot	22.00-28.00	
Fisher Price Sweet Magic Kitchen	35.00-45.00	

Little tikes junior play table	15.00-20.00	
Little tikes playhouse	90.00-120.00	
Little tikes slides (the orange kind)	14.00-18.00	
Little tikes teeter totter	20.00-30.00	
Little tikes turtle sandbox	14.00-18.00	

Apparel tiers

The following list should assist you with your pricing. Please note that our sales are not exclusive to brand names referenced below...we just want to give you some guidelines.

discount/basic	chain/brand name	department store	designer
Baby Martha	Blues Clues	Angelini	Abercrombie Kids
Healthtex	Buster Brown	Baby N	Armani
GAP Outlet	Carter's	Baby Beluga	Baby Lu Lu
Kohl's Union Baby	Children's Place	Baby/Cradle Togs	Babymini
Lullaby Club	Classic Pooh	Babystyle	Baby Nay
Minimal Cherokee	Disney	Benetton	Babywalk
Minimal Target	Espirit	Classroom	B.T. Kids
Old Navy Outlet	H&M	Columbia	Burberry
Target	JC Penny	Dior	Cach Cach
Tykes from Carters	Kellys Kids	DKNY	Cakewalk
	LEI	Eddie Bauer	Coccoli
	Levi	Elderwear	Dimples
	Lisa Frank	French Toast	Fresh Produce
	Nike	Gap	Flapdoodles
	Old Navy	Good Lad	Flap Happy
	OshKosh B'Gosh	Guess	Gordon & Co.
	Reebok	Gymboree	Gucci
	Sears	Lands End	hanna anderson
	Sprocket	Limited/Too	Hartstrings
	Timberland	Little Me	Jacadi
	Weeboks	Liz Claiborne	Oilily
		LL Bean	Laura Ashley
		Macy's	Le Top
		Nautica	Maggie Breen
		Nordstrom	Malina
		Ralph Lauren	Minibasix
		REI	Mud Pie
		Stride Rite	Naturino (shoes)
		Talbots Kids	Petit Boy
		Tommy Hilfiger	Petit Faune
		Wee Ones	Petit Filou
			Picture Perfect
			Rothschild
			Rumble Tumble
			Stamp
			Shoofly (shoes)

			SWAT Tuti Fruiti Wooden Soldier Zutano